

DOOR TWO

“The common factor in success and happiness is recognizing the humanity of what we do and exploring what that means. This doesn’t detract from business results; it accelerates them.”

—Jeff Miller



JEFF MILLER, PH.D.

MASTER OF MOTIVATION

Jeff Miller, Ph.D. has a true passion for learning and continuous growth. He has spent a lifetime understanding what motivates individuals and teams. With educational psychology at the core of his consulting practice, Jeff believes all of us are students and every situation is an opportunity to gain a deeper understanding of what it means to thrive in a rapidly evolving world. Before joining DoorTwo, Jeff was Chief Learning Officer and Vice President of Learning and Organizational Effectiveness at Cornerstone OnDemand, where he oversaw employee engagement and motivation, learning and development, tech enablement, career mobility, and the company's executive leadership development program.

APPLYING LEARNING AND MOTIVATION TO LEADERSHIP ROLES

WHILE AT CORNERSTONE, Jeff introduced Development Day and the idea that everyone is both a teacher and a learner. Employees began hosting “Crafternoons” teaching an area of their interest to others, from baking to foreign languages to metalsmithing or money management. The program became a wild success.

As Director of Training and Development at The Coffee Bean & Tea Leaf and Anna’s Linens, he established learning and development programs and systems for thousands of employees worldwide, aligning people with organizational goals and helping them get “unstuck.”

Jeff’s voracious appetite for learning and motivating people developed early in his career as a middle school teacher in the Los Angeles Unified School District and later designing student success programs at Santa Monica College.

His impactful style and the resulting success of his students taught Jeff that anything is possible with the right leader. He launched a consulting company and began working with students in (what others called) some of the most dangerous, struggling schools within the district, further expanding his influence throughout the city.

Jeff taught educational psychology at the university level for more than 25 years, giving up coveted tenure (twice!) to broaden his reach beyond the traditional classroom and into the boardroom.

He continues to be his best in front of a group, likening the recognition of new concepts and ideas to “turning on lights in a dark room.” Jeff says the moment the energy changes, people can play, ask questions, and begin to transform.

Jeff is the author of two books on motivating adolescents and continues to publish articles for Inc., Entrepreneur, Forbes, and Fast Company on the topics of workplace trends, corporate learning strategies, helping company cultures converge post-merger and acquisitions, and many others.

Jeff was a featured host of the HR Labs Podcast, which explores how organizations can create a better employee experience.

Jeff lives in Los Angeles with his wife and, when he pulls himself away from work, he loves spending time with his two adult daughters, surfing, and exploring California campsites in his trailer. He adores Italian food and has a soft spot for vegans.

AREAS OF EXPERTISE

- Aligning Leadership Teams
- Aligning Strategy and Culture
- Applied Radical Candor
- Assertive Communications
- Building Organizational Learning Communities
- Business Ethics and Strategy
- Change Management
- Communication
- Conflict Resolution / Management
- Crucial Conversations
- Culture and Climate Transformation
- Elevating Personal Capacity
- Followership
- Leadership Development
- Motivation Theory and Achievement
- Organizational Behavior
- Organization Development
- Presentation Skills
- Scaling Startups
- Situational Leadership
- Research-based Applied Behavioral Sciences

EXPERIENCE

- Cornerstone OnDemand
- The Coffee Bean & Tea Leaf
- Santa Monica College

EDUCATION

- Bachelor of Arts in Communications, USC
- Master of Education, Pepperdine University
- Doctor of Philosophy in Motivation and Learning, USC

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To meet Jeff and book a consultation, call [+1-310-515-7555](tel:+1-310-515-7555)